Don't be Taken by 3rd Party Ticket Vendors!

When buying tickets for concerts or sporting events online, be careful that you are buying from the event venue or through their preferred distributor such as Ticketmaster. Third party vendors sell tickets at highly inflated prices, offer no real value to the consumer, and have no ties to the event or venue. They may even start selling tickets to events before the event has been finalized and tickets created, so there is no guarantee that you will actually get the tickets you've paid for! Further, if the event is canceled, it could be difficult to obtain a refund since you will likely have no idea who really sold you the ticket. Third party vendors may have very professional looking websites, built to deceive the customer into believing that they are in fact buying from the venue. Here are some tips to avoid being fooled.

Google Search

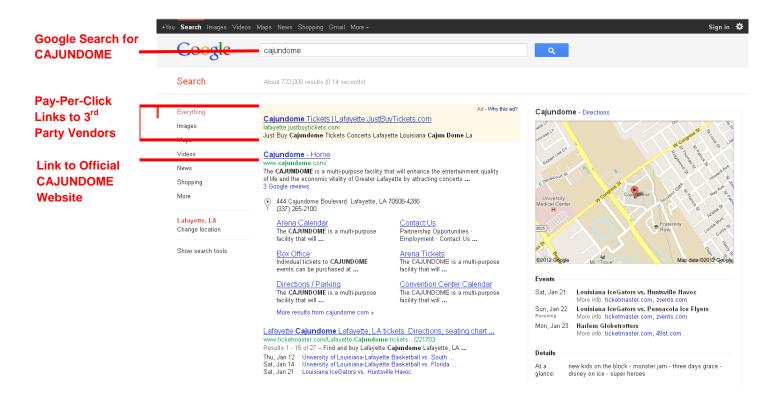


Diagram 1 – Google Search

When searching Google, there are two kinds of results. At the top of the page, you will get "pay-per-click" links, and below are the links that are most relevant to your search. With the "pay-per-click" links, businesses have paid Google to come up as top ranking, and in the case of searching for a venue or event, they will almost always link to a 3rd party ticket vendor. Diagram 1 shows the results for a Google search for the CAJUNDOME. Notice the top result has a light yellow background. This is the "pay-per-click" result, which in this case, leads to 3rd party ticket vendor.

Look at the Domain Name

A URL is a string of information used to locate a web page. If you were to think of a website as a house, the domain name would lead to the front door, while a URL could specify any room inside the house. Web Browsers display the URL for the current page at the top of the browser window.

While a web page's title can be anything, each website must register a unique domain name. The most obvious domain name such as "www.cajundome.com" will usually belong to the event venue, while a 3rd party vendor might register domain names that are close, but slightly off such as "cajundometickets.com".

A domain name includes a second-level and top-level domain name. The top-level domain is the ".com" or ".org" at the end of the domain name. There are many top-level domains in use, and generally they describe what type of institution the website belongs to. Of the most common, ".com" is generally used for commercial businesses, ".org" for non-profits, ".gov" for government, and ".edu" for educational institutions. A different top level domain = a different site, so unscrupulous site owner might try to trick people to their site by combining a second-level domain from a known entity with a different top-level domain. An example is "www.whitehouse.com", which was at one time home to a pornographic website. Anyone wishing to learn about the President of the United States should instead visit "www.whitehouse.gov". This is important to our discussion because if you are looking at tickets for a venue at a University, it is likely the venue's domain would be something like www.venuename.university.edu, leaving www.venuename.com available for a 3rd party vendor.

URL

http://www.cajundome.com/box_office.aspx

Domain Name www.cajundome.com

Second-Level Domain Name

Top-Level Domain Name

cajundome

.com

Diagram 2 - Understanding a URL

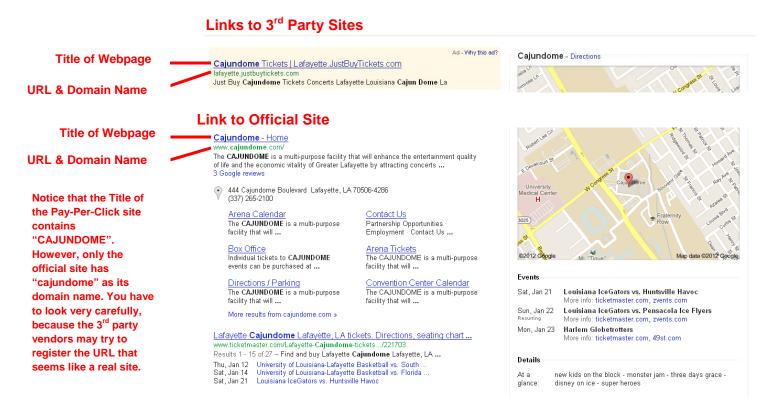


Diagram 3 – Finding the Domain Name in a Google Search

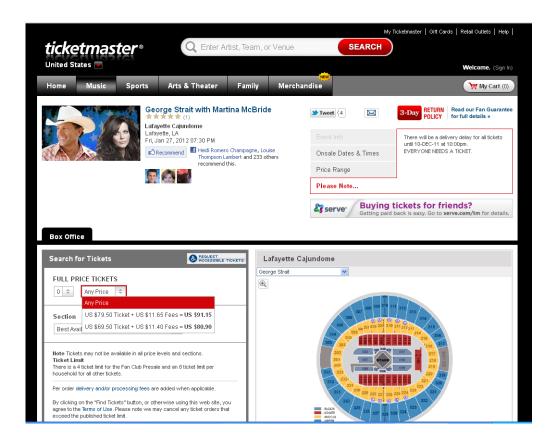
Comparing the Websites

Third party ticketing sites are well designed and appear to be legitimate. In some ways they are, you will probably get a real ticket if you buy though them. You'll just pay too much. These vendors also cause problems for the venues and snatch up tickets that should be available for the public to purchase at the listed prices.

To compare, I looked up tickets for the same event, a George Strait performance at the CAJUNDOME. The CAJUNDOME website had the ticket price for this event listed as \$69.50 & \$79.50. Tickets could be purchased though the box office or Ticketmaster. The CAJUNDOME does not sell tickets on their own website.

Ticketmaster

Ticketmaster[™] is the authorized distributor of tickets for this event listed on the event website. You do pay a service fee, making the final price \$80.90 & \$91.15 per ticket.



Justbuytickets.com

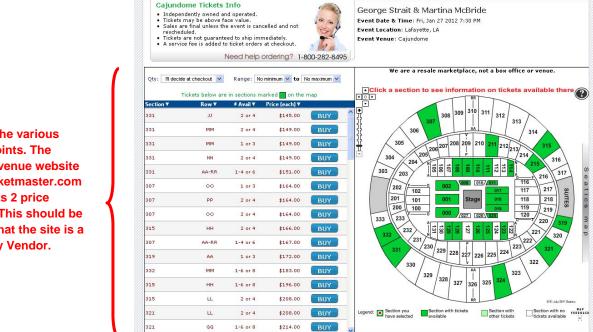
The justbuytickets.com site mentions "CAJUNDOME" in large type on the banner, but underneath in small type it says "We are a resale marketplace, not a box office or venue." The only official thing about this site is in the company name, it has no affiliation with the venue. Ticket prices for George Strait are listed at \$114-\$593.



Cajun.dometickets.org

Again, "CAJUNDOME Tickets" is listed prominently on this site, but Cajun.dometickets.org is a resale ticket vendor with no affiliation to any venue. It does mention this in small type above the seating chart. George Strait tickets are \$145-\$683.

CAJUNDOME TICKETS

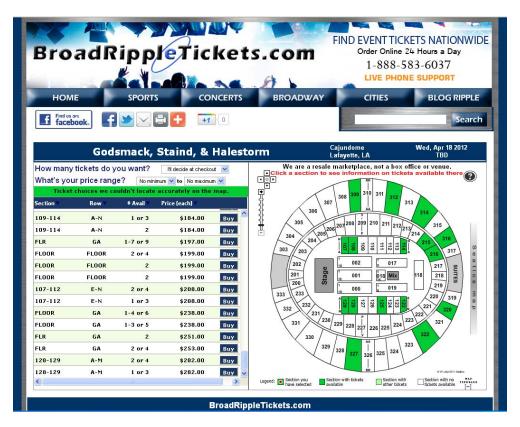


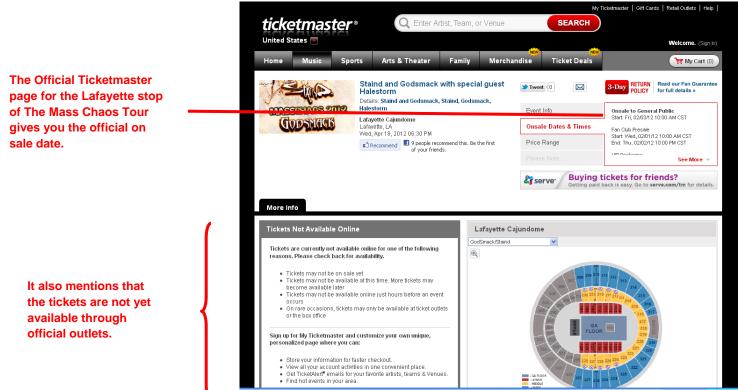
SEARCH George Strait & Martina Mobride

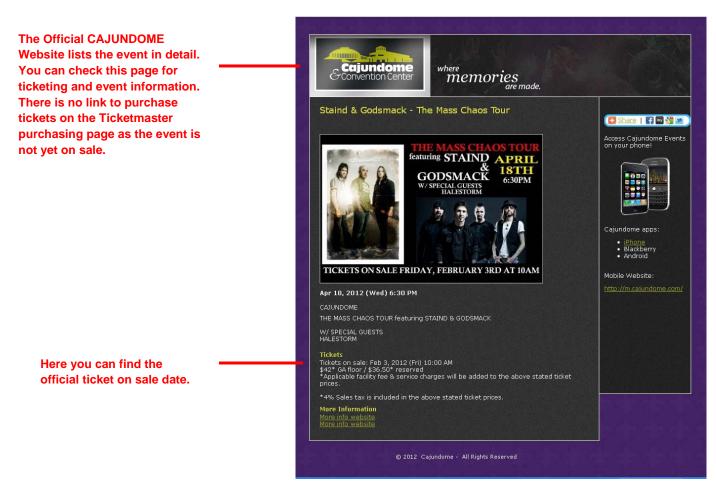
Notice the various price points. The official venue website and Ticketmaster.com only lists 2 price points. This should be a sign that the site is a 3rd Party Vendor.

Buying Tickets Before They Go On Sale

When considering purchasing event tickets, please be aware of the On Sale date listed by the Venue. Many third party ticket sites will offer tickets before they actually go on sale and before tickets have been created, so there is no guarantee that you will actually get the tickets you've paid for! As of the date this was written, The Mass Chaos Tour featuring Staind & Godsmack was not yet on sale, yet the website below was already offering tickets to the event at prices well above those published by the venue. Since the event had not yet gone on sale, there is no way for the seller to be able to guarantee these seats as they have not even purchased them yet.

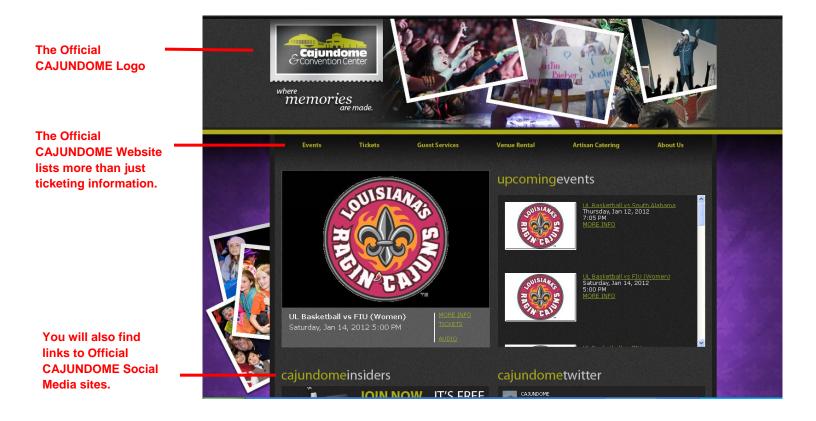


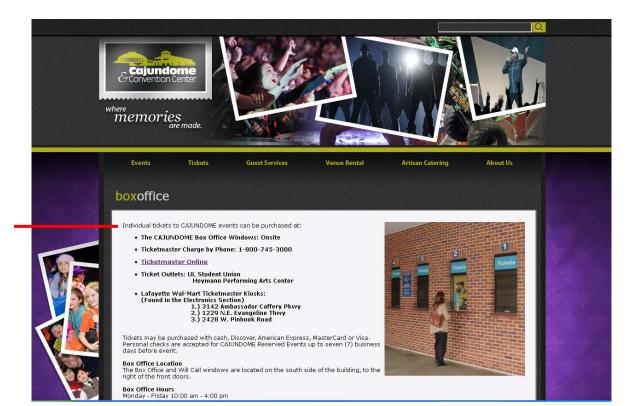




The Real Venue Website

If you pay attention, you should be able to distinguish the venues real site from 3rd party ticket vendors.





The Official
CAJUNDOME Box
Office Page can be
found under the
"Tickets" link of the
website. This page
lists more information
on where you can
safely buy tickets to
CAJUNDOME Events.

Tips to recognize an official venue website:

- The venues official logo included in the page header
- Lots of information about the venue unrelated to ticket sales
- Top spot on in the non-ad sponsored Google results
- The venues full name as the domain name
- No mention of events at other venues
- Links to an outside distributor such as Ticketmaster for ticket sales. (Most event venues do not sell tickets on their website, just at their physical box office.)
- Limited pricing tiers, more than 5 should raise a red flag.

Tips to recognize a 3rd party ticket merchant's website:

- Focus on ticket sales with little other information on venue.
- The venue name is large and prominently displayed, but not the actual logo.
- Small acknowledgement that the site is not affiliated with the venue.
- Ticket prices are much higher than advertised.
- Sells tickets for an event not advertised on the venue's website or sells tickets prior to the release date.
- Available seats listed by section and price, with many pricing options. (*Ticketmaster will give you the best available seat with few pricing tiers if applicable.*)
- Domain name is related to venue or arena, but not the actual venue name.